

# Year 12 Long Term Scheme of Learning 2025-26

## Subject: Business

HELSBY

High School



| Date     | Exams/ Assess | Unit(s)                                                                                                                                                                                |
|----------|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1/9/25   |               | Course introduction, method of assessment, expectations, set up folders etc.                                                                                                           |
| 8/9/25   |               | <b>Miss Kavanagh:</b><br>3.1.2 Understanding Different Business Forms & 3.2.2 Management Decision Making                                                                               |
| 15/9/25  |               | <b>Core Task End of unit assessment on 3.1.2 &amp; 3.2.2 (NKA)</b>                                                                                                                     |
| 22/9/25  |               | <b>Mrs Turner:</b>                                                                                                                                                                     |
| 29/9/25  |               | 3.1.1 Understanding the Nature and Purpose of Business (objectives)                                                                                                                    |
| 6/10/25  |               | 3.2.1 Understanding management and leadership                                                                                                                                          |
| 13/10/25 |               | 3.2.3 The Role and Importance of Stakeholders                                                                                                                                          |
|          |               | <b>Core Task End of unit assessment on 3.2.1 &amp; 3.2.3 (NTU)</b>                                                                                                                     |
| 20/10/25 |               | <b>Mrs Lindop:</b><br>3.1.3 Understand how the external environment can affect costs and demand                                                                                        |
|          |               | <b>Core Task End of unit assessment on External environment 3.1.3 (KLI)</b>                                                                                                            |
| 3/11/25  |               | <b>Mrs Lindop:</b>                                                                                                                                                                     |
| 10/11/25 |               | 3.5.1 Setting Financial Objectives & 3.5.2 Analysing financial performance                                                                                                             |
| 17/11/25 |               | <b>Core Task End of unit assessment on External environment 3.5.1 &amp; 3.5.2 (KLI)</b>                                                                                                |
| 24/11/25 |               | <b>Mrs Turner:</b>                                                                                                                                                                     |
| 1/12/25  |               | 3.3.1 Setting marketing objectives, 3.3.2 Understanding Markets and Customers , 3.3.3 Making Marketing Decisions (segmentation, targeting and positioning)                             |
| 8/12/25  |               | <b>Miss Kavanagh:</b>                                                                                                                                                                  |
| 15/12/25 |               | 3.6.1 Human Resource objectives                                                                                                                                                        |
| 5/1/26   |               | <b>Mrs Turner:</b>                                                                                                                                                                     |
| 12/1/26  |               | 3.3.4 Marketing Mix                                                                                                                                                                    |
| 19/1/26  |               | <b>Core Task Assessment week – end of unit assessment on 3.3 Marketing (NTU)</b>                                                                                                       |
| 26/1/26  |               | <b>Mrs Kavanagh:</b>                                                                                                                                                                   |
| 2/2/26   |               | 3.6.2 Analysing Human Resource Performance                                                                                                                                             |
|          |               | <b>Core Task End of unit assessment on 3.6.1 &amp; 3.6.2 (NKA)</b>                                                                                                                     |
| 9/2/26   |               | <b>Mrs Lindop:</b><br>3.5.3 Sources of Finance                                                                                                                                         |
|          |               | <b>Core Task End of unit assessment on 3.5.3 &amp; 3.5.4 (KLI)</b>                                                                                                                     |
|          |               | <b>Mrs Turner:</b><br>3.4.1 Setting Operational Objectives & 3.4.2 Analysing Operational performance                                                                                   |
|          |               | <b>Core Task End of unit assessment on 3.4.1 &amp; 3.4.2 (NKA)</b>                                                                                                                     |
| 23/2/26  |               | <b>Mrs Turner:</b>                                                                                                                                                                     |
| 2/3/26   |               | 3.4.3 Making Operational Decisions (efficiency and productivity),                                                                                                                      |
| 9/3/26   |               | 3.4.4 Improving Quality & 3.4.5 Managing Inventory and Improving Supply Chains                                                                                                         |
| 16/3/26  |               | <b>Core Task End of Unit Assessment on 3.4.3, 3.4.4 &amp; 3.4.5 (NTU)</b>                                                                                                              |
| 23/3/26  |               | <b>Miss Kavanagh:</b>                                                                                                                                                                  |
|          |               | 3.6.3 Making Human Resource Decisions (organisation and job design)                                                                                                                    |
| 30/3/26  |               | 3.6.4 Motivation and Engagement & 3.6.5 Employer-Employee Relations                                                                                                                    |
|          |               | <b>Core Task End of unit assessment on 3.6.3, 3.6.4 &amp; 3.6.5 (NKA)</b>                                                                                                              |
|          |               | <b>Mrs Lindop:</b> 3.5.4 Improving Cash Flow and Profits                                                                                                                               |
| 20/4/26  |               | <b>All Staff:</b>                                                                                                                                                                      |
| 27/4/26  |               | <ul style="list-style-type: none"> <li>Intervention and Catch up, Tricky-topics, Exam Technique, Revision, Past Papers</li> <li>Challenging Questions</li> <li>PPE Revision</li> </ul> |
| 4/5/26   |               | <b>PPE Assessment and Review</b>                                                                                                                                                       |
| 11/5/26  |               |                                                                                                                                                                                        |
| 18/5/26  |               |                                                                                                                                                                                        |
| 1/6/26   |               | <b>Mrs Turner &amp; Miss Kavanagh: Introduction to the following topics;</b>                                                                                                           |
| 8/6/26   |               | 3.7.1 Objectives and Strategy <b>NTU</b> 3.7.4 Political and Legal Change <b>NTU</b> , 3.7.6 Social and Technological <b>NKA</b> & 3.7.7 Competitive Environment (Porter) <b>NTU</b>   |
| 15/6/26  |               |                                                                                                                                                                                        |
| 22/6/26  |               | <b>Mrs Lindop:</b>                                                                                                                                                                     |
| 29/6/26  |               | 3.7.2 Analysing the Financial Position of the Business (ratios)                                                                                                                        |
| 6/7/26   |               | 3.7.3 Analysing Overall Performance                                                                                                                                                    |
| 13/7/26  |               | <b>Core Task End of unit assessment 3.7.2 &amp; 3.7.3 (KLI)</b>                                                                                                                        |