Year 13 Long Term Scheme of Learning 2023-24



BTEC Business

Date	Exams/ Assess	Unit(s)
4/9/23		Unit 2 (Developing a Marketing Campaign): NTU/KLI
11/9/23		Branding
18/9/23		Market research
25/9/23		Marketing Mix, Product life cycle, pricing strategies, promotion Mock 1
2/10/23		Unit 8 (Recruitment and Selection): NKA
9/10/23		A: Examine how effective recruitment and selection contribute to business
16/10/23		success A: Reasons Businesses recruit and select, types of recruitment and selection, Ethics in recruitment P1, P2, M1,D1 B: Undertake a recruitment activity to demonstrate the processes leading to a successful job offer Preparation for recruitment day
30/10/23		Unit 2 (Developing a Marketing Campaign): NTU/KLI
6/11/23		External influences, PSETLE, SWOT
13/11/23		Marketing Campaigns
20/11/23		Mock 2
27/11/23		Unit 8 (Recruitment and Selection): NKU Recruitment day preparation
4/12/23		C: Reflect on the recruitment and selection process and your individual
11/12/23		performance Unit 2 (Developing a Marketing Campaign): KLI/NTU Prep for Assessment from 29/11/21
1/1/24		Unit 2 (Developing a Marketing Campaign): KLI/NTU
8/1/24		External examination
15/1/24		Unit 8 (Recruitment and Selection):NKA/NTU/KLI
22/1/24		Recruitment day evaluation
29/1/24		Finish C: Reflect on the recruitment and selection process and your individual performance
5/2/24		performance
12/2/24		
26/2/24		Resubmissions if appropriate
4/3/24		Resit revision if appropriate
11/3/24		
18/3/24		
25/3/24		
15/4/24		Self study for students
22/4/24		Resit revision if appropriate Unit 3 and Unit 2
29/4/24		
6/5/24		
13/5/24		Study leave
20/5/24		
3/6/24		
10/6/24		
17/6/24		
24/6/24		
1/7/24		
8/7/24		
15/7/24		